FEDERAL SPENDING DATA MADE EASY

Immensely Powerful

Intelligently connects key data points

Win more business, and go beyond the ordinary

CMMC EXECUTIVE BRIEFINGS

WHY IT MATTERS * REQUIREMENTS * PREPARATION

July 13-15, 2021

FEDMINE.US™

Big Data Simplified. Real Time.

DISCUSSION OUTLINE

About Fedmine
Introductions
Presentation
Q & A — please use the Q+A button to ask questions

*We will send out the recording and slides following today's presentation

ABOUT FEDMINE

Fedmine's mission is to bring accurate information, unmatched transparency and clear accountability to the world of government contracts. We provide the shortest path to conducting mutually beneficial relationships between government and industry.

Founded in 2004, we provide prime contractors, federal agencies and support firms convenient, simplified access to the most comprehensive federal contract data sets available anywhere.

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LEADERS IN BUSINESS INTELLIGENCE FOR GOVERNMENT INDUSTRIES

Fedmine Timeline of Achievements

2004 -Fedmine was founded to fill the void of federal business intelligence

2007 - First to successfully connect and receive authorization to download all data daily

2009 - First to tie GSA Schedules Visor by type to actual FPDS-NG transactions

2010 - First to introduce Goaling Reports for government sector First to produce Anomaly reports for SBA

2012 - First to connect subcontract data to prime contract data at task order level

2016 - First federal business intelligence provider to begin using the Hadoop platform

2017 - Enhanced PipelineVisor introduced

2020 - GSA Labor Rates CALC Tool incorporated

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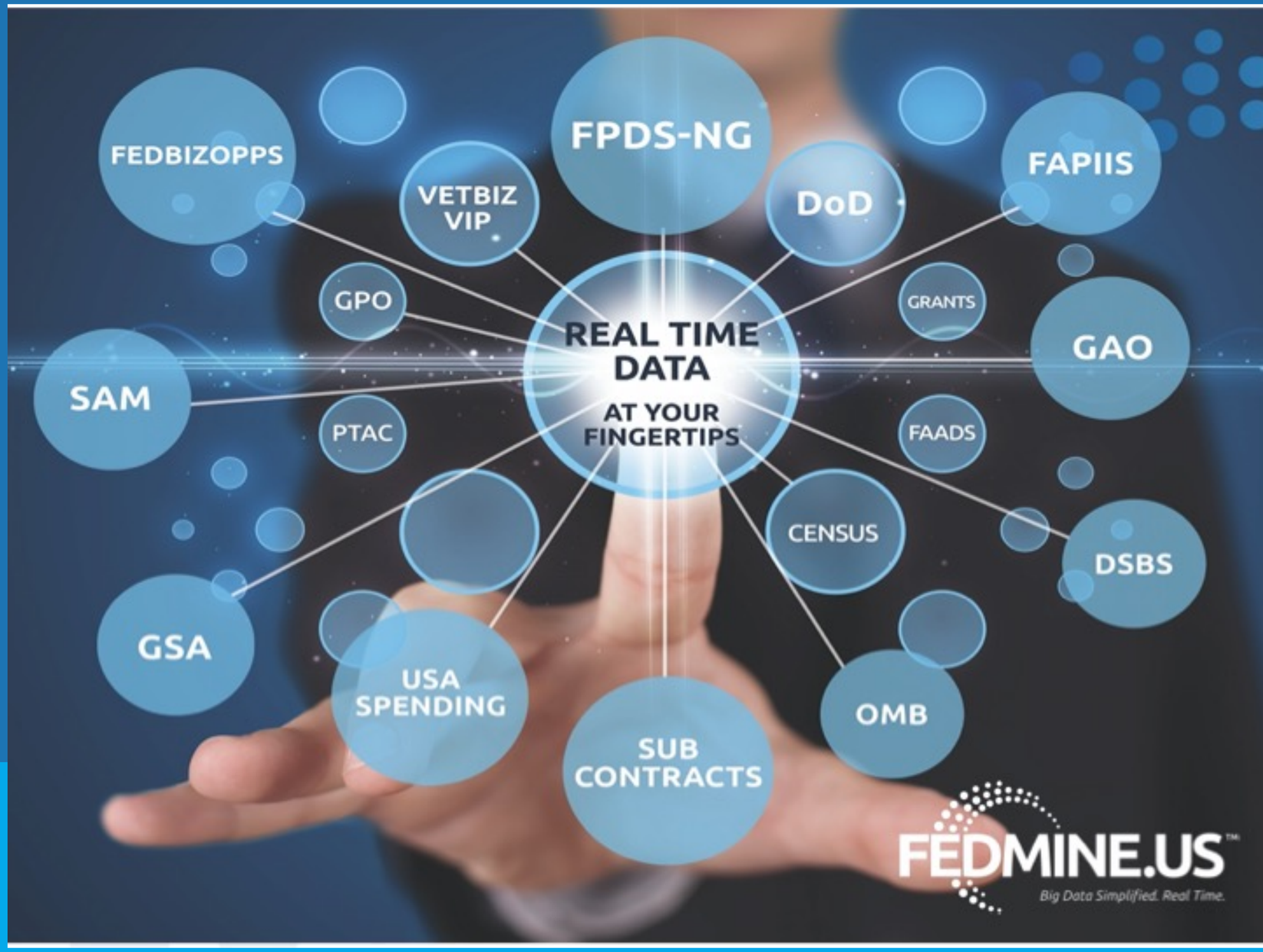
INTEGRATED DATASETS ARE KING



- Monitor Federal Spending
- Conduct fast Super Searches, create custom keyword alerts
- Discover subcontractors at the task order level, with complete comprehension of what matters most
- Receive daily alerts based on awarded contracts within your addressable market
- Build a pipeline with addressable recompete and newly forecasted solicitations
- Dissect competition, quickly view agency markets, drill down to key contacts and download information for marketing needs

OUR ONLINE PLATFORM ANALYZES AND SIMPLIFIES THE INCREASINGLY COMPLEX FEDERAL BUSINESS LANDSCAPE IN REAL TIME, PROVIDING YOU THE VISIBILITY YOU NEED INTO YOUR ADDRESSABLE MARKET OF BUSINESS OPPORTUNITIES.

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OUR SPEAKER

Johnathan heads the Symbiont company and is the Director of IT Services & Cybersecurity.

A Navy veteran with expertise in Microsoft platforms – Johnathan is a trusted IT advisor to Symbiont clientele. He holds his CMMC certification and focuses his time consulting and developing new business.

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Johnathan Lightfoot

Director of IT Services & Cybersecurity
Symbiont, Inc.

Symbiont, Inc.
An Information Technology Solutions Provider

CMMC:
Why It Matters

Cybersecurity Alone Won’t Get You There

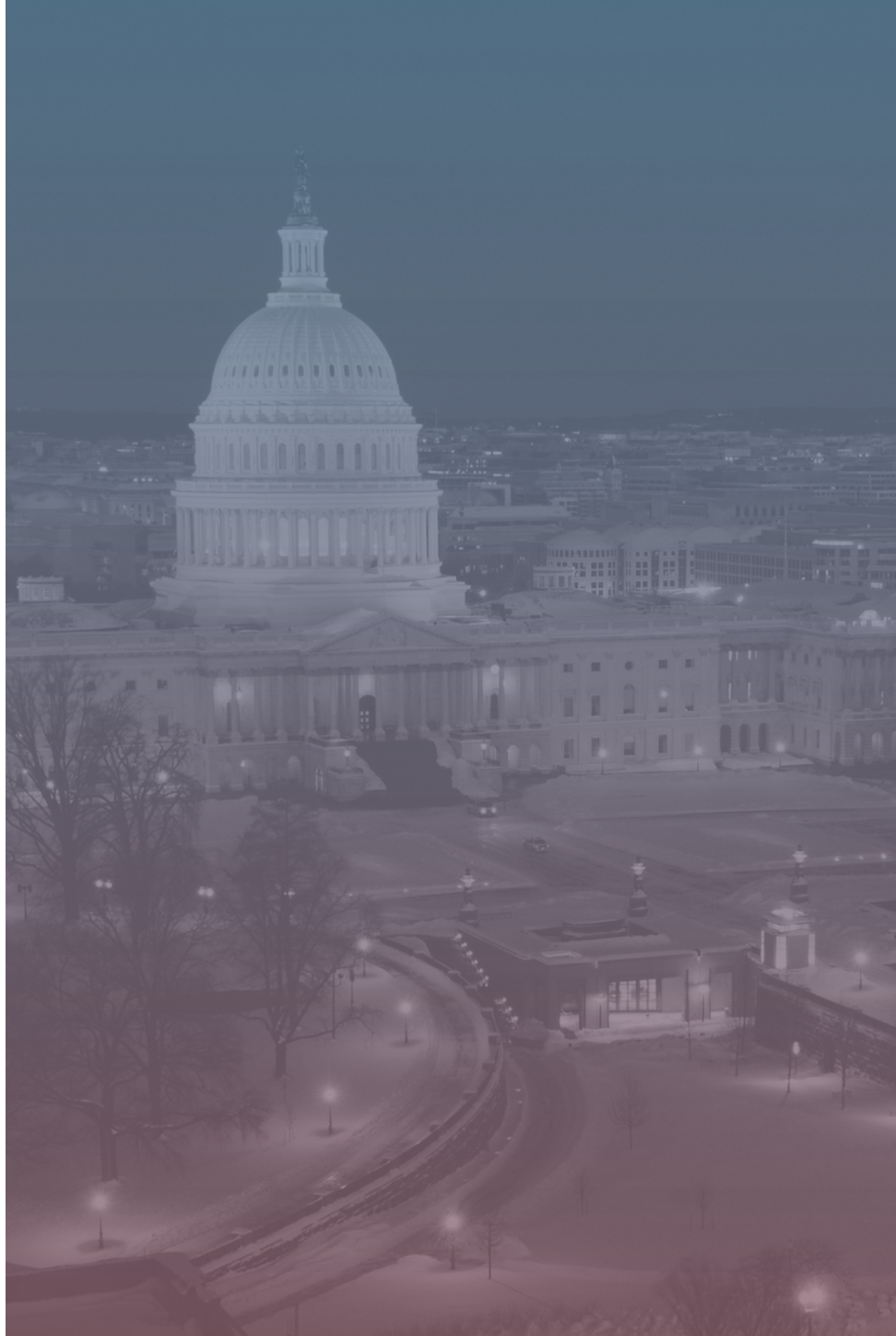
Symbiont, Inc.
An Information Technology Solutions Provider

Here's what you'll learn:

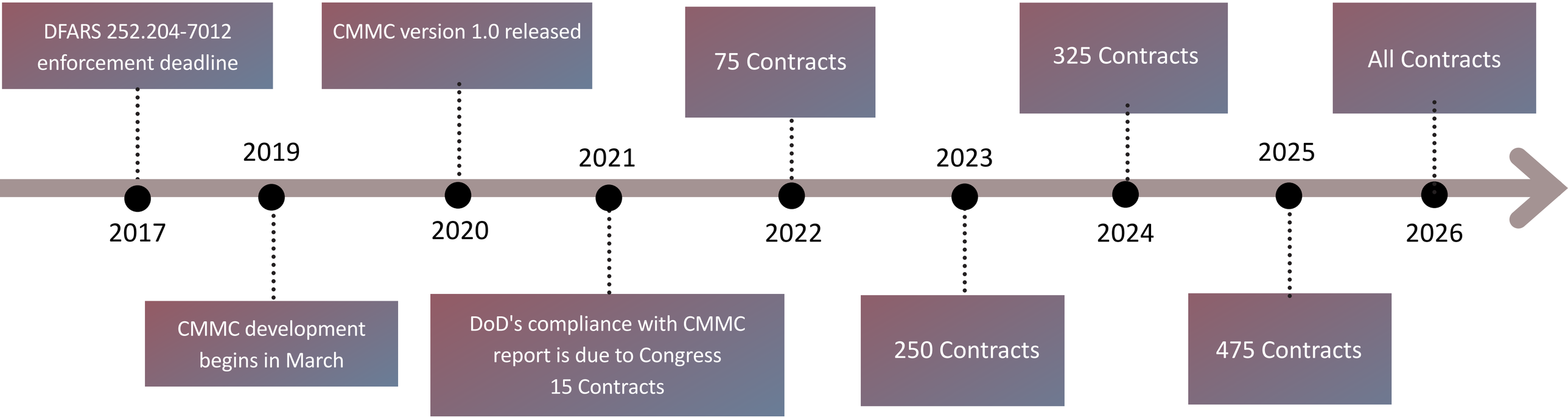
- What CMMC means for your business
- Timeline for implementation
- Why CMMC is being implemented
- And CMMC topics of interest to businesses

CMMC Defined

The Cybersecurity Maturity Model Certification (CMMC) is a new requirement for DoD contractors, replacing the self-attestation model and moving to third-party certification.



A BRIEF HISTORY OF CMMC



CMMC: Requirements

Cybersecurity Alone Won’t Get You There

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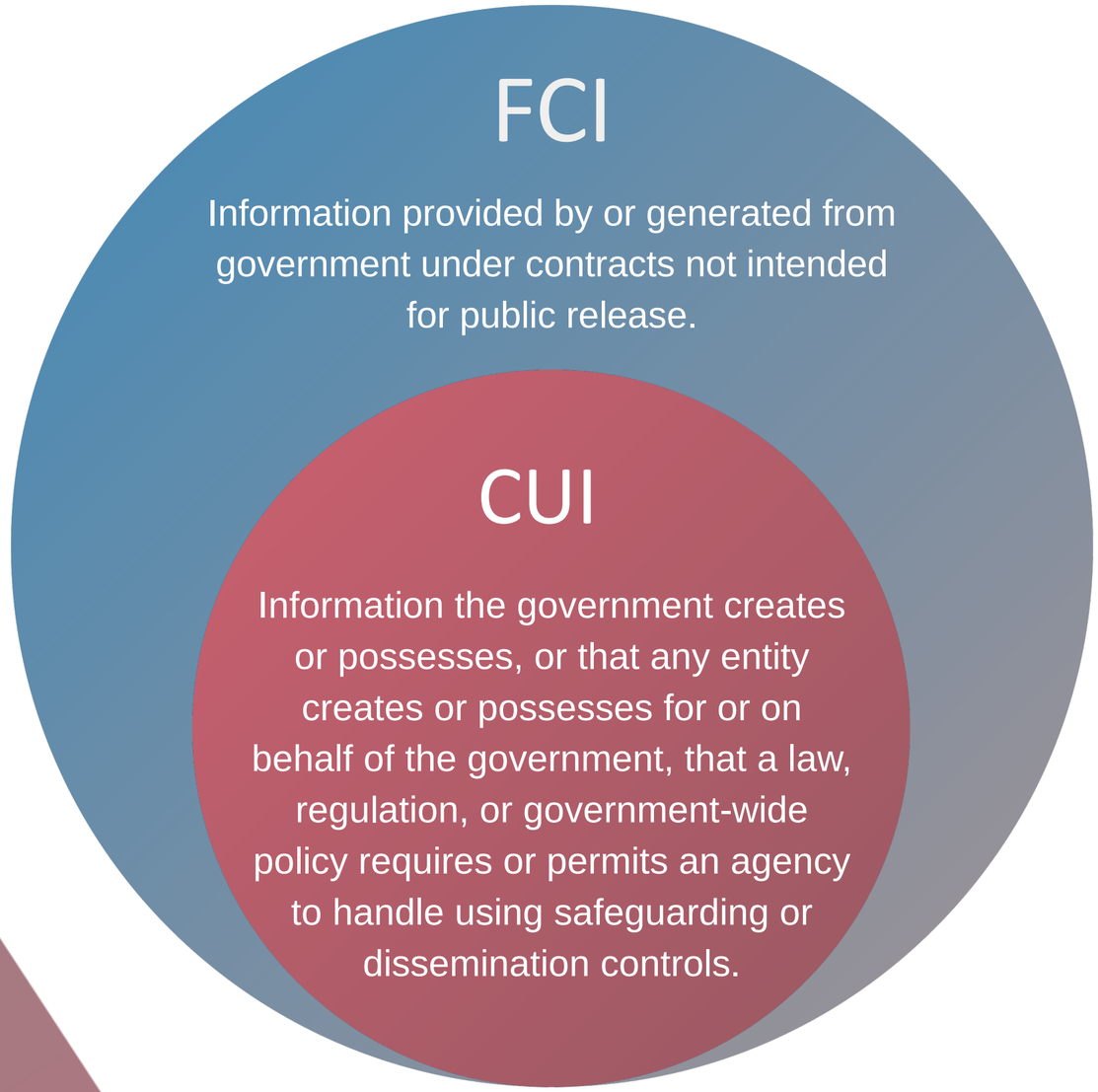
FCI VS. CUI


FCI
Information provided by or generated from government under contracts not intended for public release.
CUI
Information the government creates or possesses, or that any entity creates or possesses for or on behalf of the government, that a law, regulation, or government-wide policy requires or permits an agency to handle using safeguarding or dissemination controls.

Public
Public information or information marked for public release

PROTECTING FCI AND CUI

CMMC Practices

5. Advanced / Progressive = 172 practices

4. Proactive = 156 practices

3. Good Cyber Hygiene = 130 practices

2. Intermediate Cyber Hygiene = 72 practices

1. Good Cyber Hygiene = 17 practices

CUI

Transition Step

FCI

CMMC Processes

5. Optimizing

4. Reviewed

3. Managed

2. Documented

1. Performed

FCI VS. CUI EXAMPLES

AGENCY

CONTRACT (FCI AND CUI)

UNIFIED, INC.

PRIME CONTRACTOR ML3

NO FCI OR CUI

FCI

CUI

SOMERSET, INC.
NO CMMC CERTIFICATION

CONSTRUCTION, LLC
SUBCONTRACTOR ML1

CORPORATE LOUNGE

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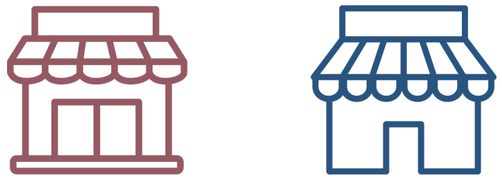
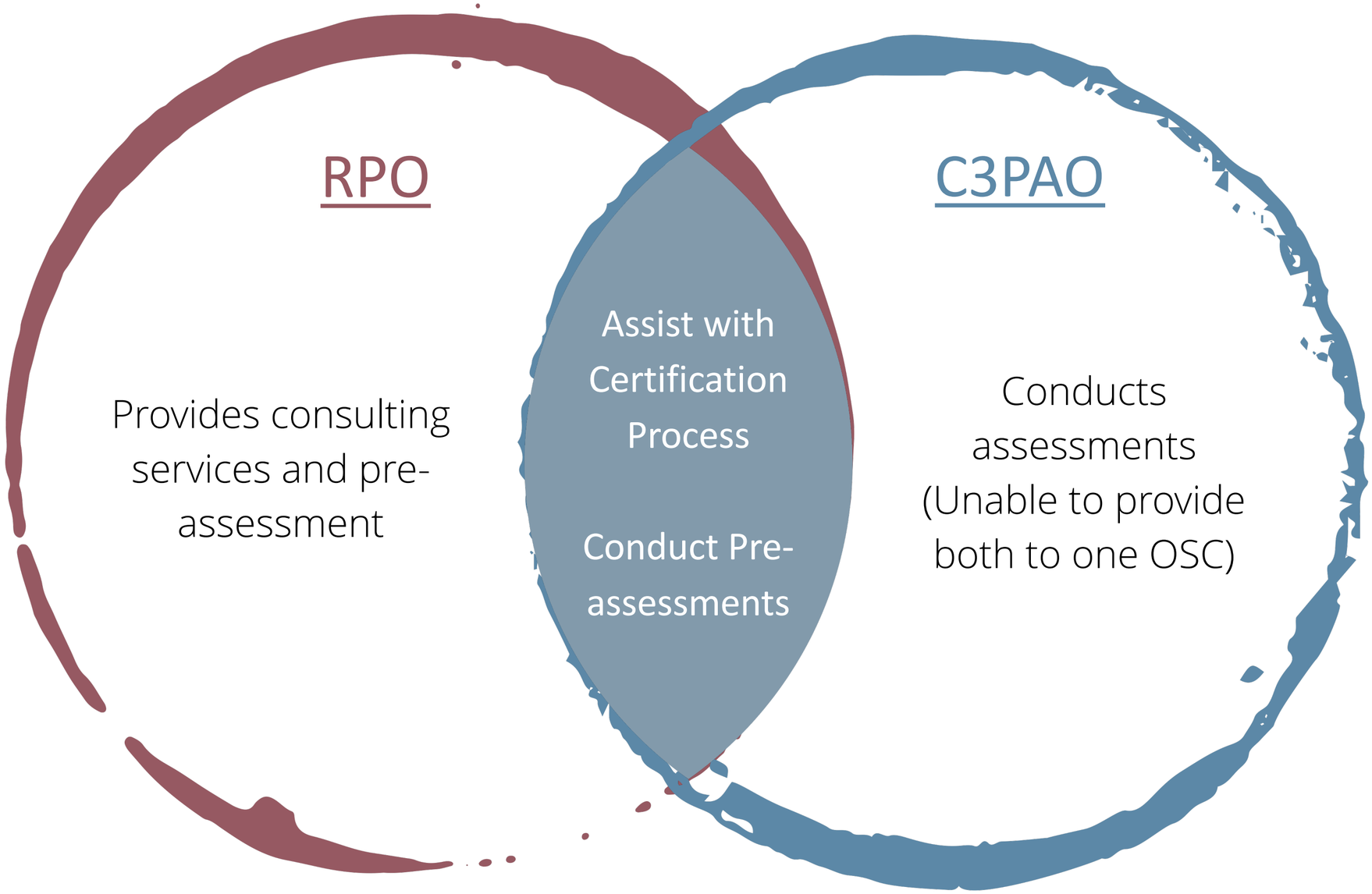


SUBCONTRACTOR ML3

MEET YOUR EXPERTS



CMMC: Preparation

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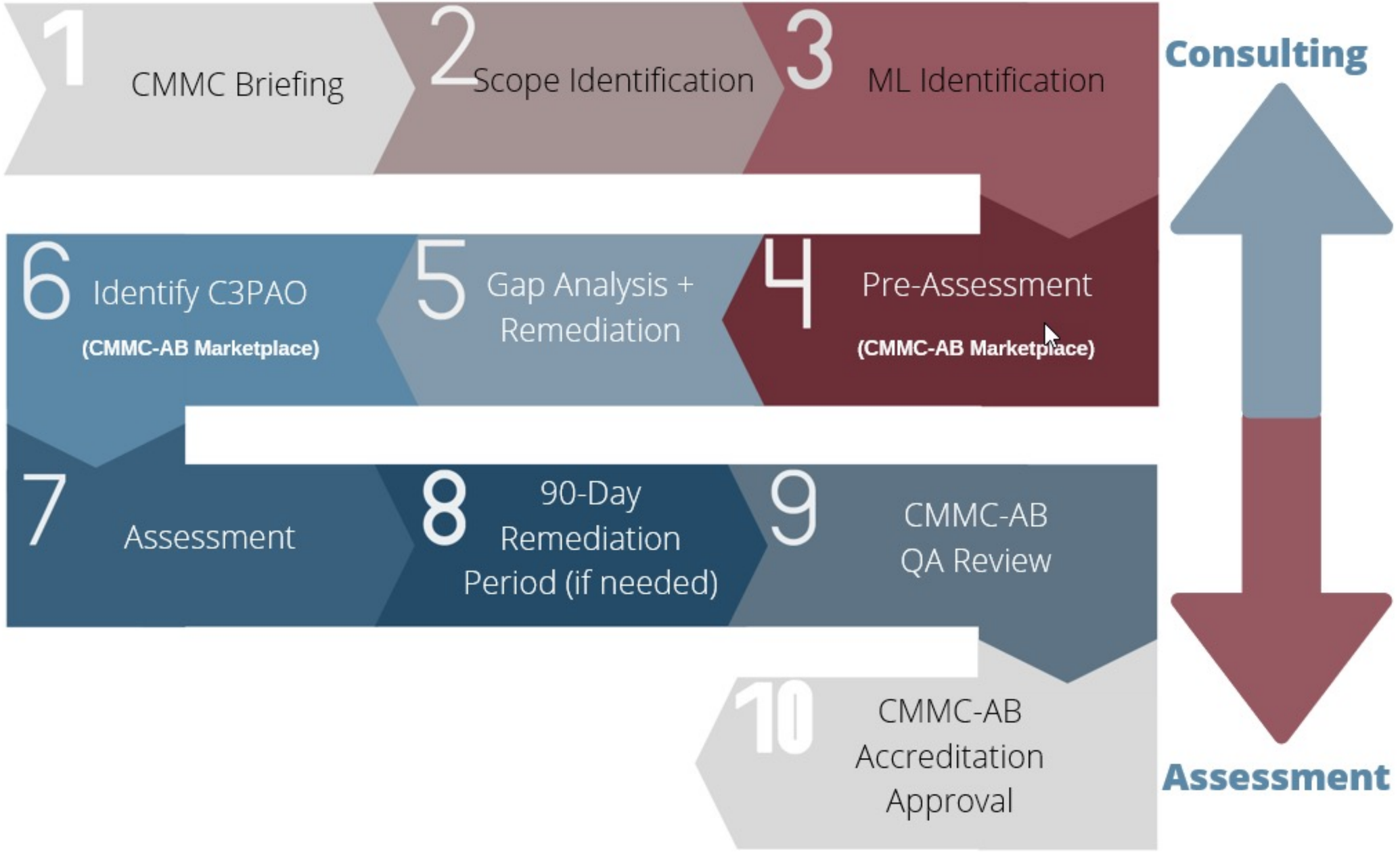
1
CMMC Briefing
2
Scope Identification
3
ML Identification
Consulting
6
Identify C3PAO
(CMMC-AB Marketplace)
5
Gap Analysis + Remediation
4
Pre-Assessment
(CMMC-AB Marketplace)
7
Assessment
8
90-Day Remediation Period (if needed)
9
CMMC-AB QA Review
10
CMMC-AB Accreditation Approval
Assessment

ACCREDITATION

cmmcab.org/marketplace

COST OF BECOMING COMPLIANT

It depends:

- Maurity level being sought
- Consulting costs
- Annual or re-certification fees

COSTS OF NOT BEING COMPLIANT

Risk factors:

- Loss of CMMC-AB accrediation
- Criminal and civil litigation
- Fines and penalties
- Termination of contracts
- Restricted from future bids
- Federal funding lost
- Government hearings
- Reputational risk
- Shut out of future government contracting

WHY SYMBIONT, INC.

OUR CUSTOMERS WANT SUCCESSFUL OUTCOMES AND WE DELIVER

CMMC Compliance is about Listening and Understanding. We do both.

History of providing high value Managed and Professional Services

36-year history in government contracting. We know the government.

REFERENCES

:

www.symbiont.com/cmmc

GET IN TOUCH WITH US

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